



MOONLINE
TRAVEL AND TOUR



COMPANY PROFILE





WE'VE COME A LONG WAY

— Who We Are

Moonline Travel and Tours is a full-service travel company serving business and leisure clients who require professional, friendly, and efficient organization of their outbound and inbound travel and tourism needs.

The company was founded in 2020 and has quickly become a leader in the region and a major player in the international tourism industry.

— Our Mission

We strive to provide our customers with efficiency, flexibility and high quality services with a personal touch, state of the art technologies, combined with strong purchasing advantages and value for money products/services to achieve complete customer satisfaction.

We aim to meet and exceed the goals of all business customers and strive for excellence, integrity and value in everything we do. We want our partners, customers and ourselves to grow profitably in our respective markets/countries through market analysis and continuous product development.

— Our Vision

We aim to become a leading global travel and tourism services agency

WE ARE MORE THAN A TRAVEL AGENCY

In order to continue to provide our customers with a wide range of services of the best possible quality, our company, in addition to its continuous improvement process, continues to strive for excellent cooperation & relationships with several international organizations and suppliers worldwide to meet the needs and expectations of our customers.

Our company has an experienced, knowledgeable, multilingual and highly skilled team, backed by considerable experience combined with youthful enthusiasm and creative spirit, thorough knowledge of the products and services we offer and commitment to all aspects of travel and tourism management.





VISA ADVISORS

Visa Advisers is the accomplisher of customer demands to travel. Visa Advisers is a professional center dedicated to providing a comprehensive range of products/services including: Visa (tourism and business), Study Abroad, Immigration, Citizenship and Residence Permit for many countries in the world.

BUSINESS TRAVEL

Our company is the largest pure travel management company in Kenya with more than 50 corporate clients from different industries.

Moonline travel's consulting team is made up of industry leaders in travel, finance and procurement who share their expertise with clients ranging from small businesses to global corporations.

MOONLINE GROUP

Through Moonline, our customers have access to airline tickets from more than 250 airlines, including about 150 low-cost carriers, around the world, securing the best possible and highly competitive fares.

We work closely with major airlines flying to and from East Africa and the rest of the world, and we are constantly negotiating to secure additional and the best possible prices for our clients traveling locally or internationally.





MOONLINE HOLIDAY

Moonline Holiday provides high quality travel and tourism services to its B2B travel agency partners. We have access to more than 1,100,00 hotels in 190 countries around the world that you can compare, so you will hardly miss a bargain.

You can filter and combine flights, hotels, vacation packages and excursions.

You can filter hotels, tours, activities, transfers and packages according to your preferences.

Moonline Holidays is a user-friendly and easy-to-navigate tool for those who want to search and get instant availability, to book and pay online safely and easily.

MICE & EVENT MANAGEMENT

Your meetings, incentives, conferences and events will be organized and carried out as you wish. In cooperation with the most prestigious and established companies, we guarantee that your expectations will be exceeded. Our department MICE will help you plan your next event with confidence and simplify procedures to organize it in a friendly but professional manner.

In addition, one of our missions is to provide you with the best quality services at reasonable prices that meet your budget. In addition, with us you can attend and entertain the most famous sporting events around the world , including but not limited to FIFA World Cups, UEFA Champions Leagues, Asian Championships and others.

We strive for ethics and fairness in everything we do. Sport is our passion and joy. Passion for our work is the fuel that drives us to achieve extraordinary results. Excellence is the foundation of our organisation. Moonline and its sports events team bring people to their favourite sporting events to give everyone the opportunity to enjoy their live event experience. To achieve this, we have established and developed collaborations with partners around the world.

DMC

From Moonline, you can purchase both individual services and packages. We prepare packages that include the following services: Flight booking, hotel reservation, visa requirements, insurance, tours and transfers and offer them at the best available prices. We categorize our packages according to the budget and purpose of the traveler. Bronze, Silver, Gold, Platinum and Diamond are the types of packages with prices ranging from the most affordable to the most luxurious to ensure the fulfillment of the travelers considering their budget. Our packages are designed for different purposes such as honeymoon, adventure, spa, and wellness, business and attractions. Well-trained, multilingual tour guides assist our passengers/travelers during their trip. Our tour guides specialize in adventure, city tours, museum visits, amusement parks, nature tours and other tourist attractions.





OUR KEY PERSONNEL

Mohammed Oglah
Managing Director

Mohammed has worked with Moonline Travel and Tours since its inception, and his focus has been the highest standard of service delivery at a very competitive cost to the customer.

An expert negotiator for the best deals, discounts and incentives for both customers and corporates, he is committed to maintaining the highest standards of financial and strategic planning.

With vast experience in Operations, Logistics and Supplies, and Work and Travel in conflict and post-conflict areas, his experience includes Iraq, Afghanistan, Djibouti, Haiti and currently Juba, South Sudan.

Ronald Yona
General Sales Manager

With ten years of experience in the aviation industry across various managerial positions with Kenya Airways and Rwanda Air. Ronald is a top-class salesman and marketer with an expert understanding of the Nairobi, Kenya, market.

Gilbert Mumenya Kiragu
Finance Manager

Gilbert has over 10 years' experience in Credit Control and General Accounting with an exceptional track record of collecting complex aged debts and reducing DSO's. He has vast exposure working in various industries and ability to adapt well in a new environment.

Mercy Kabura
Sales and Marketing Manager

Mercy is an expert in understanding customer needs and tailor-making solutions to suit them. With thirteen years in the Travel and Tours Industry, she has ten years of experience in both Sales and Marketing and Customer Retention Strategies.

IMMIGRATION AND CITIZENSHIP

With an excellent experience in citizenship, second passport and residency by investment, Moonline Immigration offers its clients the perfect solution to meet expectations and demand. A well-trained, multilingual and professional team takes the responsibility to provide the best service to clients. Knowledge, passion, professionalism, honesty, integrity, transparency, humility, respect and commitment are the core values that reflect the actions of the Moonline Immigration team in order to maintain the loyalty and trust that clients always give us.

We offer individuals, families and business professionals second passport, citizenship and permanent residency programs that meet their needs. Moonline Travel is a government approved and licensed company recognized by several governments around the world. Legality and reliability are our trademarks. With our years of experience and as a leader in the travel and tourism services market, we look forward to continue. and optimize our journey.



GLOBAL NETWORK

Moonline Travel has built a global network of customers and suppliers for various business models and related market segments B2B and B2C to offer them the diverse services and products of our company.

B2B NETWORK

Moonline Travel has a strong B2B network for Hotel and holiday services. We empower local and international travel companies with strong content and excellent 24/7 service.

B2C NETWORK

Our B2C network has reached nearly 2 million passengers and more than 100,000 loyal customers for the various travel-related services we offer.

CORPORATE CLIENTS

Moonline Travel serves more than 200 companies from different industries in East Africa and is the number one TMC in the market.







MORE ABOUT US

We believe in perfection, and strive for it. Below are some more facts about Moonline Travel, our journey, and our achievements. At this point, we would like to remind you that this is not all, we are only at the beginning

- Ranking no.1 in GDS segmentation for the last 3 years.
- We cover the whole of East Africa.
- Having subsidiary travel agency companies and offices in Nairobi, Kenya.
- More than 250 highly educated/skilled and professional employees.
- Top seller for Kenya Airways and most of the major airlines. Confirmation and/or reference of our claim can be provided upon request.
- A network of local and international travel agents.
- 100+ international and local corporate clients.

A SUMMARY OF WHAT WE OFFER:

- Air ticketing, both domestic and international
- Corporate and Leisure Travel, local, regional and international
- Inbound and Outbound Tours
- Hotel Reservations and Bookings
- MICE management (Meetings, Incentives, Conferences and Events Management)
- 24/7 Emergency Customer Support
- Visa Processing
- Travel Insurance
- General Sales Agency including Airline Representation and Babylon-booking.com
- Medblue healthy travel partnership
- Kenya Airways Charter Services







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MOONLINE TRAVEL AND TOURS
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- Airline Ticketing.
- Tours and Short Excursions



- Hotel Booking
- Car Hire



- Airport Transfers
- Visa Procurement



Accredited
Agent

- MICE